

Vacancy: Sales Internship in Amsterdam

Studies: Business Studies and/or Management Science

Duration: 4-6 months

Commitment: Full-time

Tasks:

- Design and implement a strategic business plan that expands the company's customer base and ensure its strong presence
- Prospect and identify qualified business leads
- Securing sales appointments through a multichannel sales approach
- Help on mapping out and execute strategic plans to build the client base
- Identify emerging markets and market shifts while being fully aware of new products and competition status
- Attend and participate in group sales training programs
- Help develop, monitor and manage a CRM database in a timely and accurate manner
- Assist in general and administrative duties across the company as and when required
- Maintain quality and adherence to sales and relationships processes, also identifying and contributing to their improvement
- Present sales, revenue and expenses reports and realistic forecasts to the management team

Skills:

- BS degree in business administration or a related field
- You are fluent in English, speaking and writing
- Demonstrated ability to communicate, present and influence credibly and effectively at all levels of the organization
- Strong business sense and industry expertise
- Good mentoring, coaching and people management skills