

# 2025

## International Negotiation and Mediation Summer Program

REGISTRATIONS  
ARE OPEN.  
LIMITED  
PLACES.



14<sup>th</sup> to 19<sup>th</sup> JULY 2025  
**PORTO | PORTUGAL**

For more information: [maria@icfml.org](mailto:maria@icfml.org)

Best European Destination  
Face-to-face and Online  
3 ECTS (European Credit Transfer)



**With world-class professors in Negotiation and Mediation**



In association with





**Welcome**

## 2025 International Negotiation and Mediation Summer Program



**Ana Maria Maia Gonçalves**

Founder of ICFML,  
International Certified  
Mediator (ICFML, ADRg, IMI),  
Fellow of NCTDR



**Manuel Fontaine**

PhD, EU Law, Faculty of  
Law, UCP. Political  
Science and Theory,  
Political Studies  
Institute, UCP.

**If you are interested in participating in a new and incredible experience where you will have the opportunity to approach different themes of International Conflict Mediation, then this program is for you.**

The Summer Program aims to develop knowledge and skills in International Mediation, allowing participants to put into practice the expertise brought by international professionals while discussing the current trends in out-of-court conflict resolution.

**An international cultural experience that will empower you with invaluable knowledge and skills for life – professionally and personally – and for your future!**

We are excited to unveil the 4th edition of our International Negotiation and Mediation Summer Program! This unique opportunity offers students an exclusive platform to immerse themselves in a dynamic and collaborative environment, where we will introduce you to the latest innovative techniques and best practices in international negotiation and conflict mediation.

Throughout this week-long program, we have invited leading international speakers and experts to share their insights and experiences, giving you a rare chance to learn from the finest in the field. We believe that your participation will contribute to a truly transformative experience, fostering collaboration, inspiration, and the development of

new strategies for building peace through effective conflict mediation.

Join us for an exciting week of exploration and discovery, where you will expand your knowledge and skills while connecting with like-minded individuals from around the globe. Together, let's work towards creating a brighter future by developing peaceful solutions to complex global challenges.

Cultivating a growth mindset and viewing conflicts as opportunities for innovation and success – both personally and organizationally – will provide you with a competitive edge in the job market and enhance your ability to collaborate effectively in your studies and professional endeavors.

**Knowing how to have a growth mindset and look at conflicts as a source of innovation and personal and organizational success will give you a competitive advantage in the job market and allow you to collaborate more effectively in your studies or work.**

# UCP Campus in Porto



+30 nationalities

+7500  
students per year



Popular Gastronomic Culture



Interdisciplinary campus  
with several schools: Arts,  
Biotechnology, Business  
and Economics,  
Education and  
Psychology, Law, Nursing  
and Theology.

# UCP Campus in Porto



Historic Monuments and Cultural Events



Best European Destination 2023



World Heritage Site by UNESCO

The Summer Study Abroad Program offers students reference tools, and practices for conflict resolution through an innovative teaching experience focused on developing the soft and hard skills needed today.

## Main Program & Workshops

This program is suitable for participants interested in developing skills in negotiation and mediation and who have the ambition to integrate an international network of professionals who lead the development of alternative dispute resolution and online dispute resolution on a global scale.

It also integrate different workshops with specific themes – negotiation, family, insolvency, commercial mediation – that will allow participants to have an experience of interactive learning, building relationships and problem-solving skills.

**This Summer Program offers 3 ECTS** (European Credit Transfer and accumulation system)





## MEDIATION

The student will have the opportunity to learn about the best practices in conflict mediation in the international context, from the different stages of the conflict resolution process to the role of the mediator and the lawyer in the mediation process.

## NEGOTIATION WORKSHOP

With the use of international case studies, participants will have the opportunity to apply and practice different negotiation techniques applied to mediation and conflict resolution.



## NEGOTIATION

In these modules, the student is challenged to understand the main phases and techniques of the negotiation process, to draw up an agreement between the parties.

## FAMILY MEDIATION WORKSHOP

This workshop will provide participants with the learning and application of specific skills and abilities for conflict resolution in a family context.



## ONLINE DISPUTE RESOLUTION

The student will learn in-depth the critical techniques of online communication, from formulating messages to being fully present in meetings and online facilitations.

## MEDIATION CLINICS

Through hands-on practice, students gain an introduction to the benefits and limitations of mediation and other dispute-resolution techniques to counsel clients responsibly about their options to resolve conflicts.





# INTERNATIONAL TEACHERS AND HOSTS

Immerse yourself in a rare opportunity to learn from renowned international experts and discover the latest procedural and technical practices in negotiation and mediation on a global scale. Expand your knowledge and skills as a negotiator or mediator by participating in this unique learning experience.



**Adolfo Braga**  
Brazil



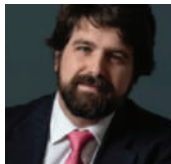
**Alexandre Palermo Simões**  
Brazil



**Ana Maria Esteves**  
Brazil



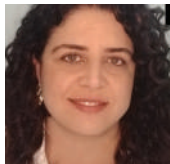
**Ana Maria Maia Gonçalves**  
Portugal



**António Júdice**  
Portugal



**Bárbara Sousa Basto**  
Portugal



**Beatriz Arruda**  
Brazil



**Carlos Vieira**  
Portugal



**Catherine Davidson**  
Australia



**Cátia Marques Cebola**  
Portugal



**Christiana Beyrodt**  
Brazil



**Cristiane Carneiro**  
Brazil



**Daniel Rainey**  
USA



**Diego Faleck**  
Brazil



**Dorcas Quek Andersen**  
Singapore



**Elisabete Pinto da Costa**  
Portugal



**Ellen Waldman**  
USA



**Eunice Chua**  
Singapore



**Fernanda Alves Curbage**  
Brazil



**Franco Gevaerd**  
Brazil



**Gabriel Ribeiro**  
Brazil



**Gustavo Milaré**  
Brazil



**Hal Abramson**  
USA



**Jeremy Lack**  
Switzerland



**Jinzhe Tan**  
Canada



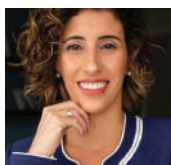
**Joana Jerónimo**  
Portugal



**Jonathan Rodrigues**  
India & UK



**José Mangini**  
Brazil



**Júlia Albuquerque**  
Brazil



**Juliana Loss**  
Brazil



**Leandro Rennó**  
Brazil



**Liana Valdetaro**  
Brazil



**Manuel Fontaine**  
Portugal



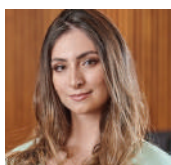
**Marcelo Perlman**  
Brazil



**Mariana Freitas de Souza**  
Brazil



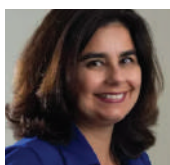
**Marília Telles**  
Brazil



**Marina Gouveia**  
Portugal



**Miguel Pereira da Silva**  
Portugal



**Mônica Salles Lima**  
Brazil



**Nicolas Vermeys**  
Canada



**Nuno Albuquerque**  
Portugal



**Pedro Marques**  
Portugal



**Renata Moritz**  
Brazil



**Renata Porto Adri**  
Brazil



**Renata Valenti**  
Angola



**Sandra Bayer**  
Brazil



**Susana Monteiro Sardinha**  
Portugal



**Úrsula Caeser**  
Germany



# About ICFML

ICFML is a non-profit association formed by a group of academics, lawyers and mediators who believe in the development of conflict mediation by certified professional mediators, regardless of the mediation school or methodology used, and who prioritize the development of their professional skills. It is the only Portuguese institution accredited by IMI - International Mediation Institute - fulfilling the criteria defined by this institution regarding the qualification and experience of certified mediators. ICFML works closely with the International Mediation Institute (IMI), the Singapore International Mediation Institute (SIMI) and the IFCM (Institut Français de Certification de Médiateurs) in a not-for-profit public interest initiative.



# About UCP

Católica Porto Law practice a quality teaching, based on rigor and demand, inspired by the values of Christian humanism, which provides students with a solid preparation for the exercise of the profession they choose.

It was the first law course north of Coimbra. Over these nearly forty years, it has built up its own body of professors, trained in Portugal and in prestigious European and North American universities.

At the Law School, a fundamental goal is to help students work on their professional projects, and even some of their dreams. To this end, the Law School strives to ensure that students receive a technical education of excellence, while also being concerned with training autonomous and responsible people.



# Testimonials

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“Participating in the International Negotiation and Mediation Summer Program in Porto, Portugal was an incredible and enriching experience. The program exceeded all my expectations and left an indelible mark on my understanding of mediation and conflict resolution. As a virtual attendee myself, I can attest to the program's effectiveness in delivering a high-quality learning experience. The instructors' commitment to ensuring that virtual participants felt as engaged and involved as their in-person counterparts was commendable. The program's ability to bridge the physical divide and create a sense of community was truly impressive. It has equipped me with the knowledge, skills, and a global network of peers that will undoubtedly shape my career in the field of mediation.”



”

**Lennox Kirianki**, Kenya, 2<sup>nd</sup> Edition, 2023

“



“I had the incredible opportunity to participate in the International Negotiation and Mediation course, and it was an enriching experience that exceeded my expectations. One of the highlights of the program was the diverse group of instructors who came from all around the world, sharing their extensive knowledge and expertise in mediation. Furthermore, the course facilitated networking with a diverse group of fellow students, hailing from various countries. Interacting with these students brought various visions and experiences in negotiation from around the globe. I highly recommend this course to anyone interested in mediation and negotiation. It's not just a learning experience, but also an opportunity to meet amazing people and discover the beautiful city Porto! I'm really grateful for the opportunity to have been a part of this summer course!”

**Guusje Smulders**, Netherlands, 2<sup>nd</sup> Edition, 2023

“

“Throughout the Summer Program, I had the opportunity of interacting with aspiring legal professionals and experts from different corners of the world. Collaborating with such a diverse group allowed me to gain invaluable insights into various negotiation styles, communication techniques, and mediation strategies.”



**Ellen D'Haese**,  
Belgium, 2<sup>nd</sup> Edition, 2023

“

“The Summer Program was a great opportunity to get to know the world of mediation and meet students from all around the world who share the same interest. Not only does it combine great experts with the most amazing backgrounds (and geographies), but it also offers an excellent introduction to this topic using both theoretical and practical approaches. I couldn't recommend this experience more. It was truly exceptional!”



**Margarida Sá Borges**,  
Portugal, 3<sup>rd</sup> Edition, 2024

# Watch here how it happened last year!



“The ICFML International Negotiation and Mediation Summer School was an invaluable experience. The program offered a comprehensive view of negotiation and mediation, combining procedural knowledge with workshops on essential soft and hard skills. We learned from experts with years of experience in the field, who provided valuable insights and guidance throughout the course. Even though I attended online, the team ensured constant expert support, making it just as engaging as the in-person class. The week featured hands-on exercises where we applied what we learned to real-life mediation and negotiation cases, learning from experts the dos and don'ts of the art while the scenarios played out in our sessions. We explored adversarial and collaborative approaches, testing different dynamics, and saw firsthand how active listening and creativity are key in successful negotiations. As arbitration and judicial proceedings increasingly incorporate mediation, the skills developed here are crucial for offering clients holistic legal solutions, therefore I highly recommend this program to law students eager to enhance their negotiation and mediation expertise.”

**Isabela Assis**, Portugal, 3<sup>rd</sup> Edition, 2024



“At the International Negotiation and Mediation Summer Program, I developed core skills for the law profession, such as Commercial Awareness, public speaking and, above all, negotiation skills. I can see the knowledge that I obtained being used throughout my studies and law-related experiences. It was also amazing to learn about mediation – from lectures from all over the world – a dispute resolution method that is more peaceful and faster for the parties involved.”

**Omar Vasconcelos**,  
Portugal, 3<sup>rd</sup> Edition, 2024



“The negotiation course was outstanding! I gained valuable skills that I can now apply in the conflict resolution market. The practical insights and techniques I learned will undoubtedly enhance my professional abilities. Highly recommend!”

**Thiago Pires Canal**,  
Brazil, 3<sup>rd</sup> Edition, 2024

# CONTACTS

**UCP:** mmmsousa@ucp.pt

**ICFML:** formacao@icfml.org

www.fd.porto.ucp.pt

www.icfml.pt

**Language:** English (Simultaneous translation will be offered throughout the program)

**14<sup>th</sup> to 19<sup>th</sup> JULY 2025**  
Face-to-Face and Online

## SCHEDULE

**Monday to Saturday**

9:00 AM to 4:00 PM

**Tuesday**

9:00 AM to 5:00 PM

### Target group

Any student at bachelor or master level

## FEE

Early bird | **May 30: 350€**

Students & Trainee Lawyers: **400€**

Lawyers and Mediators: **450€**

Registration deadline - **July 5, 2025**

**LIMITED  
PLACES**

## REGISTRATION HERE!

Students Link



Brazilian Students Link



2025 INTERNATIONAL NEGOTIATION  
AND MEDIATION SUMMER PROGRAM

# Institutional Partners



**CAMARB**

CÂMARA DE MEDIAÇÃO E ARBITRAGEM  
EMPRESARIAL - BRASIL

CÂMARA DE MEDIAÇÃO E  
ARBITRAGEM EMPRESARIAL – BRASIL

<https://camarb.com.br/en/>



**CENTRO DE  
ARBITRAGEM  
COMERCIAL**

Câmara de Comércio e Indústria Portuguesa

CENTRO DE ARBITRAGEM COMERCIAL  
CÂMARA DE COMÉRCIO E INDÚSTRIA PORTUGUESA

<https://www.centrodearbitragem.pt/pt/>



Comitê de Jovens  
Mediadores

**CBMA**

COMITÊ DE JOVENS MEDIADORES – CENTRO  
BRASILEIRO DE MEDIAÇÃO E ARBITRAGEM

<https://cbma.com.br/comite-de-jovens-mediadores-cjm/>



**NEW GENERATION CAM-CCBC**

NEW GENERATION – CENTRO DE ARBITRAGEM E  
MEDIAÇÃO DA CÂMARA DE COMÉRCIO BRASIL-CANADÁ

<https://ccbc.org.br/cam-ccbc-centro-arbitragem-mediacao/>



**PUC Minas**

PUC MINAS

<https://www.pucminas.br/>



**Meeting**  
DE NEGOCIAÇÃO

MEETING DE NEGOCIAÇÃO

<https://www.meetingnegociacao.com.br/>

## Organization



**CATOLICA**  
FACULDADE DE DIREITO

ESCOLA DO PORTO



INSTITUTO DE CERTIFICAÇÃO E FORMAÇÃO  
DE MEDIADORES LUSÓFONOS



2025 INTERNATIONAL NEGOTIATION  
AND MEDIATION SUMMER PROGRAM